

# COMMUNITY DEVELOPMENT UPDATE

#### MARKETING UPDATE

Happy 2022! We hope you and your families had a wonderful holiday season and are wishing you a prosperous New Year.

The real estate market continued to flourish in 2021 and it is certainly an exciting time to be living in Wendell Falls with all the growth happening in the community.

We had 223 new homes sold last year, and 247 families moved into the neighborhood, bringing the total number of occupied homes to over 1,270. We had several new awards added to our collection in 2021 and remain the #2 top-selling community in the Triangle, based on Metrostudy.

Treelight Square has really taken shape this past year, most notably with the opening of Publix and Brea Wendell Falls. We're working on new commercial deals and excited to share that with you as soon as they are finalized. Make sure you are following the <a href="Treelight Square Facebook">Treelight Square Facebook</a> page for the most updated commercial information.



Wendell Falls had 223 new home sales in 2021

### SUSTAINABILITY

When you live in Wendell Falls, you're helping the planet and your wallet. Here's how much we saved together in 2021:



Residents saved an estimated \$700,000 in combined energy savings during 2021



19 solar systems installed



Average HERS score = 61



2,100 gallons of water saved per home annually



3,700 pounds of carbon emissions avoided

\*Southern Energy Management Report 4Q2021

### **CONSTRUCTION UPDATE**

In 2021, a total of 514 new lots were delivered in new residential phases (Ph 7A - Encore, Ph 12, Ph 9B and 9C).

Lots of construction activity is happening in Ph 12, which is where the new model park will be located, along with the urban townhomes from Homes By Dickerson and Garman. Two new single-family model homes by Garman are complete and available to tour (Southern Comfort and Paper models). The McNeil Burbank model is scheduled to open in April.

You may have noticed our partner Nature Trails installing new sections of walking and biking trails, as well as rehabilitation of existing trails. This work will continue through spring. Additionally, they are working on trail signage to make the paths clearer.

Wendell Valley Boulevard was completed, opening up future residential to the north and commercial development in The Collective, including access for Wake Med. The Collective will bring a variety of medical, technical, and professional services to residents.

A map of the phases is included on the next page for your convenience. Residents can also access it any time at LifeAtWendellFalls.com.



Progress on Phase 12



Progress on The Collective, courtesy of Sanford Contractors

#### **COMMERCIAL NEWS**

Publix had its grand opening on December 1st. We recommend the chicken finger sub!

The Treelight Square dining district is progressing, and the first two buildings are anticipated to be complete this spring.

A drive-thru Starbucks was announced! <u>See the press release here</u> for more information.

The Treelight Square amenity, which will include a splash pad, has started construction and is expected to open this spring.



## **WENDELL FALLS WINS!**

Wendell Falls won the Silver Award for Best New Home Community by Midtown Magazine. Thanks to everyone who voted!





Wendell Falls by Newland is owned in a joint venture partnership between North America Sekisui House, LLC (NASH) and Brookfield Residential, and is proudly managed by Brookfield Properties. These partners share a deep commitment to sustainable development practices and apply these core values to the vision, planning, and development of their communities. Wendell Falls by Newland is one of more than 20 communities this partnership manages together across the US. For more information, visit wendellfalls.com.

# COMMUNITY MAP BY PHASE

